## Savimex Corporation

194 Nguyen Cong Tru St., Dist. 1, HCMC.

## CONSOLIDATED BALANCE SHEET

As at Sep. 30th, 2009

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 540,609,752,684 | 488,743,838,055 |
| I. Cash and cash equivalents | 110 |  | 87,537,598,732 | 87,927,492,805 |
| 1. Cash | 111 | V. 01 | 727,246,248 | 361,393,180 |
| 2. Cash equivalents | 112 |  | 86,810,352,484 | 87,566,099,625 |
| II. Short-term financial investments | 120 | V. 02 | 30,000,000,000 | 50,000,000,000 |
| 1. Short-term investments | 121 |  | 30,000,000,000 | 50,000,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 124,749,603,054 | 124,593,026,742 |
| 1. Trade accounts receivables | 131 |  | 96,261,453,394 | 101,885,194,174 |
| - Receivable domestic customers |  |  | 45,702,257,841 | 49,245,154,684 |
| - Receivable customers abroad |  |  | 50,559,195,553 | 52,640,039,490 |
| 2. Advances to suppliers | 132 |  | 27,580,760,030 | 14,244,582,513 |
| - Prepaid seller in the country |  |  | 21,432,642,048 | 12,015,226,236 |
| - Prepaid foreign seller |  |  | 6,148,117,982 | 2,229,356,277 |
| 3. Short-term internal receivables | 133 |  | - | - |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 7,070,051,128 | 8,463,250,055 |
| 6. Provision for short-term bad receivables | 139 |  | $(6,162,661,498)$ | - |
| IV. Inventories | 140 |  | 269,020,649,969 | 215,842,658,640 |
| 1. Inventories | 141 | V. 04 | 271,479,430,389 | 216,048,202,842 |
| - Orders are on the road |  |  | - | - |
| - Materials |  |  | 40,498,108,268 | 38,785,928,635 |
| - Tools |  |  | 670,255,599 | 149,629,781 |
| - Cost of production and business progress |  |  | 210,880,211,715 | 161,407,900,617 |
| - Finished products |  |  | 11,880,027,641 | 10,066,893,090 |
| - Goods |  |  | 7,290,126,469 | 5,583,475,161 |
| - Send goods to sell |  |  | 260,700,697 | 54,375,558 |
| 2. Provision for devaluation of inventories | 149 |  | (2,458,780,420) | $(205,544,202)$ |
| V. Other short-term assets | 150 |  | 29,301,900,929 | 10,380,659,868 |
| 1. Short-term prepaid expenses | 151 |  | 191,219,259 | - |
| 2. VAT deductible | 152 |  | 8,698,515,319 | 4,598,224,807 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 3,868,164,130 | 4,380,266,710 |
| 4. Other short-term assets | 158 |  | 16,544,002,221 | 1,402,168,351 |
|  |  |  |  |  |


| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | $\underline{200}$ |  | 77,286,662,845 | 87,033,636,553 |
| :---: | :---: | :---: | :---: | :---: |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 62,338,883,565 | 65,816,148,466 |
| 1. Tangible fixed assets | 221 | V. 08 | 57,032,280,750 | 60,334,604,203 |
| - Historical cost | 222 |  | 110,309,875,686 | 108,124,106,447 |
| - Accumulated depreciation | 223 |  | (53,277,594,936) | (47,789,502,244) |
| 2. Finance leases fixed assets | 224 | V. 09 | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 5,306,602,815 | 5,481,544,263 |
| - Historical cost | 228 |  | 6,077,633,449 | 6,077,633,449 |
| - Accumulated depreciation | 229 |  | (771,030,634) | $(596,089,186)$ |
| 4. Construction in progress expenses | 230 | V. 11 | - |  |
| III. Property investment | 240 | V. 12 | 2,262,172,854 | 2,353,787,049 |
| - Historical cost | 241 |  | 3,515,187,507 | 3,515,187,507 |
| - Accumulated depreciation (*) | 242 |  | $(1,253,014,653)$ | $(1,161,400,458)$ |
| IV. Long-term financial investments | 250 |  | 12,321,755,085 | 17,074,773,604 |
| 1. Investment in subsidiaries | 251 |  | - | - |
| 2. Investment in joint-venture | 252 |  | 12,271,755,085 | 12,004,773,604 |
| 3. Other long-term investments | 258 | V. 13 | 50,000,000 | 5,070,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 363,851,341 | 1,788,927,434 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 326,112,341 | 1,701,188,434 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  | 37,739,000 | 87,739,000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 617,896,415,529 | 575,777,474,608 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{1}$ |  | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
|  |  |  |  |  |
| A. LIABILITIES (300= 310+330) | $\mathbf{3 0 0}$ |  | $\mathbf{3 1 2 , 3 8 0 , 5 5 4 , 4 6 4}$ | $\mathbf{2 8 5 , 2 0 3 , 8 5 4 , 2 3 5}$ |
| I. Short-term liabilities | $\mathbf{3 1 0}$ |  | $\mathbf{3 0 3 , 5 4 4 , 2 5 4 , 5 7 3}$ | $\mathbf{2 7 2 , 8 2 3 , 1 7 0 , 8 4 5}$ |
| 1. Short-term borrowing and debts | 311 | V.15 | $121,856,287,335$ | $84,958,159,712$ |
| 2. Trade accounts payable | 312 |  | $66,539,173,431$ | $60,237,446,764$ |
| - Pay the seller in the country |  |  | $58,331,169,604$ | $51,401,949,805$ |
| - Seller must pay foreign |  |  | $8,208,003,827$ | $8,835,496,959$ |
| 3. Advances from customers | 313 |  | $11,610,984,019$ | $11,723,611,664$ |
| - Buyers in advance of payment |  |  | $6,536,718,359$ | $8,673,571,550$ |


| - People buy foreign currency advance |  |  | 5,074,265,660 | 3,050,040,114 |
| :---: | :---: | :---: | :---: | :---: |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 2,756,115,506 | 4,407,420,133 |
| 5. Payable to employees | 315 |  | 13,218,309,325 | 3,705,114,176 |
| 6. Payable expenses | 316 | V. 17 | - | 539,947,514 |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 87,563,384,957 | 107,251,470,882 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 8,836,299,891 | 12,380,683,390 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 889,396,500 | 884,396,500 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 7,943,508,691 | 11,492,892,190 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 3,394,700 | 3,394,700 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 285,068,204,764 | 288,060,849,360 |
| I. Capital sources and funds | 410 | V. 22 | 284,599,180,169 | 287,969,152,996 |
| 1. Paid-in capital | 411 |  | 99,634,500,000 | 99,634,500,000 |
| 2. Capital surplus | 412 |  | 143,580,598,750 | 143,580,598,750 |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 |  | (8,175,297,594) | (6,499,175,796) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 7,461,267,181 | 5,349,381,585 |
| 8. Financial reserve fund | 418 |  | 5,289,767,696 | 4,386,712,231 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 9,370,445,217 | 14,079,237,307 |
| 11. Capital for construction work | 421 |  | 27,437,898,919 | 27,437,898,919 |
| II. Budget sources | 430 |  | 469,024,595 | 91,696,364 |
| 1. Bonus and welfare fund | 431 |  | 469,024,595 | 91,696,364 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 439 |  | 20,447,656,301 | 2,512,771,013 |
| 1. Paid-in capital |  |  | 20,540,000,000 | 2,940,000,000 |
| 2. Minority interest |  |  | $(92,343,699)$ | $(427,228,987)$ |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 617,896,415,529 | 575,777,474,608 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1. Operating lease assets |  | 23 | - | - |
| 2. Goods held under trust or for processing (VND) |  |  | $318,475,000$ | $1,013,400,395$ |
| 2. Goods held under trust or for processing (YEN) |  |  | $352,285,788$ | $406,755,650$ |
| 2. Goods held under trust or for processing (USD) |  |  | 516,937 | $1,080,234.25$ |
| 3.Goods received on consignment for sale |  |  | - | - |
| 4. Materials, goods, assets (excepted from enterprise value) |  |  |  | $609,138,765$ |
| 4. Bad debts written off (excepted from enterprise value) |  |  | $2,235,635,923$ | $2,235,635,923$ |
| 5. Foreign currencies: |  |  |  |  |
| - USD |  |  | $4,754,694.29$ | $3,242,008.60$ |
| 6. Subsidies of state budget |  |  | - | - |

## Savimex Corporation

194 Nguyen Cong Tru St., Dist. 1, HCMC.

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current ye |  |  |  |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Sales | 01 | VI. 25 | 116,732,203,685 | 138,712,068,820 | 290,885,521,541 | 307,782,230,026 |
| In which: Export sales |  |  | 72,939,801,408 | 81,385,313,608 | 203,034,656,820 | 194,684,134,740 |
| 2. Deductions (03 = 04+05+06+07) | 02 |  | - | 33,304,741,420 | 1,882,954,545 | 33,310,554,437 |
| - Sales discount |  |  |  | - | - | - |
| - Sales rebates |  |  | - | - | 8,000,000 | - |
| - Sales returns |  |  | - | 33,304,741,420 | 1,874,954,545 | 33,310,554,437 |
| - Special consumption tax, export tax, the tax value method to be paid directly |  |  | - | - | - | - |
| 3. Net sales and services (10 = 01-03) | 10 |  | 116,732,203,685 | 105,407,327,400 | 289,002,566,996 | 274,471,675,589 |
| 4. Cost of goods sold | 11 | VI. 27 | 92,846,842,408 | 92,203,239,377 | 235,207,757,571 | 242,730,688,428 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 23,885,361,277 | 13,204,088,023 | 53,794,809,425 | 31,740,987,161 |
| 6. Financial income | 21 | VI. 26 | 1,165,913,261 | 818,245,169 | 12,350,457,317 | 9,852,688,376 |
| 7. Financial expenses | 22 | VI. 28 | 2,374,020,531 | 4,281,672,539 | 6,380,272,887 | 9,132,976,014 |
| Include: Interest expense | 23 |  | 2,129,122,900 | 2,322,139,171 | 5,303,871,957 | 6,377,216,194 |
| 8. Selling expenses | 24 |  | 2,047,065,581 | 1,915,057,013 | 5,143,004,609 | 5,783,239,168 |
| 9. General \& administrative expenses | 25 |  | 10,235,381,410 | 7,586,263,538 | 35,662,772,546 | 22,295,208,869 |
| 10. Net operating profit [30 = 20 + (21-22) - (24+25)] | 30 |  | 10,394,807,016 | 239,340,102 | 18,959,216,700 | 4,382,251,486 |
| 11. Other income | 31 |  | 298,409,234 | 1,589,739,692 | 759,847,610 | 2,181,200,491 |
| 12. Other expenses | 32 |  | 1,477,200 | 122,206 | 25,484,445 | 98,912,995 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 296,932,034 | 1,589,617,486 | 734,363,165 | 2,082,287,496 |
| 14. Profit before tax ( $\mathbf{5 0}=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 10,691,739,050 | 1,828,957,588 | 19,693,579,865 | 6,464,538,982 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 2,572,546,784 | 508,928,876 | 4,741,075,254 | 1,861,642,628 |
| 16. Defrred corporate income tax expenses | 52 |  |  |  |  |  |
| 17. Profit after tax ( $\mathbf{6 0}=\mathbf{5 0 - 5 1 )}$ | 60 | VI. 30 | 8,119,192,266 | 1,320,028,712 | 14,952,504,611 | 4,602,896,354 |
| 18. Minority interest |  |  | 178,409,105 | 5,563,685 | 327,422,425 | $(90,250,498)$ |
| 19. Profit after tax of parent company's shareholder |  |  | 7,940,783,161 | 1,314,465,027 | 14,625,082,186 | 4,693,146,852 |
| 20. EPS (VND/share) | 70 |  | 835 | 134 | 1,519 | 478 |

# As at Sep. 30th, 2009 (Indirect method) 

Quarter 3/ 2009

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 19,693,579,865 | 6,648,723,671 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 5,663,034,140 | 5,448,324,142 |
| Provisions | 03 |  | 8,415,897,716 | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | $(1,890,471,564)$ | 28,977,549 |
| Loss/gain from investments | 05 |  | (12,868,964,413) | 4,054,812,739 |
| Interest expenses | 06 |  | 5,303,871,957 | $(6,377,216,194)$ |
| 3. Operating profit before the changes of current capital | 08 |  | 24,316,947,701 | 9,803,621,907 |
| Changes in accounts receivable | 09 |  | $(38,316,890,297)$ | $(2,755,253,593)$ |
| Changes in inventories | 10 |  | (55,431,227,547) | $(132,834,786,388)$ |
| Changes in trade payables | 11 |  | 7,145,586,790 | $(49,587,510,031)$ |
| Changes in prepaid expenses | 12 |  | (1,189,829,744) | $(990,607,688)$ |
| Paid interest | 13 |  | $(5,303,871,957)$ | $(10,676,978,446)$ |
| Paid corporate income tax | 14 |  | (6,366,404,220) | (3,442,595,724) |
| Other receivables | 15 |  | 54,365,912,036 | 2,294,897,441 |
| Other payables | 16 |  | $(17,536,657,559)$ | (3,967,159,708) |
| Net cash provided by (used in) operating activities | 20 |  | (38,316,434,797) | $(192,156,372,230)$ |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(2,053,909,584)$ | $(18,228,975,937)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  | - | 4,272,084,834 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (30,000,000,000) | - |
| 4. Withdrawal of lending or resale debt tools of other comp | 24 |  | 35,000,000,000 | 125,054,171,130 |
| 5. Cash paid for joining capital in other companies | 25 |  | 18,000,000,000 | 2,934,158,334 |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | - | 6,680,300,000 |
| Net cash used in investing activities | 30 |  | 20,946,090,416 | 120,711,738,361 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | $(2,054,508,816)$ | $(2,457,298,788)$ |
|  |  |  | - |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 158,085,223,172 | 289,640,289,159 |
| 4. Cash paid to principal debt | 34 |  | (124,736,479,048) | $(193,101,713,062)$ |
| 5. Cash paid to financial lease debt | 35 |  | - | - |
| 6. Dividend, profit paid for owners | 36 |  | (14,313,785,000) | $(6,810,531,000)$ |
| Net cash (used in) provided by financing activities | 40 |  | 16,980,450,308 | 87,270,746,309 |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | $(389,894,073)$ | 15,826,112,440 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 87,927,492,805 | 42,282,709,006 |
| Influence of foreign exchange fluctuation | 61 |  | - |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50 + 60 + 61) | 70 |  | 87,537,598,732 | 58,108,821,446 |

